



**COOPER ENVIRONMENTAL SERVICES, LLC**  
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## Quote

DATE 2/5/2014  
Estimate # SCAQMD02052014  
CUSTOMER ID SCAQMD  
VALID UNTIL: 5/6/2014

### Quote Prepared For:

Contact: Philip Fine  
Address: 21865 Copley Drive, Dimond Bar, CA 91765  
Phone: 310-486-4295  
Email: pfine@aqmd.gov  
End User: Quemetco and Exide

Prepared By: KAP

Lead Time: 8 Months from receipt of  
down-payment

Description	Unit Cost	Qty.	Total Price
<b>Item 1.</b> Xact 640 Multi-Metals Continuous Emission Monitor Rental	\$22,500	4	\$90,000
a. Per month with a two month minimum at each site <sup>a</sup>			
b. Instrument rental rate for months beyond 4 months <sup>b</sup>	\$16,875	6	\$101,250
<b>Item 2.</b> Probe and Transport			
a. Fixed Cost (Probe, Heater Controllers, Flow measurement, etc)	\$19,325	1	\$19,325
b. Transport line	\$469	20	\$9,388
<b>Item 3.</b> Filter Tape			
a. 15 minute sampling intervals (10 months supply approximately 1 week tape change interval)	\$780	44	\$34,320
<b>Item 4.</b> Site Visit for Instrument Placement	NC	1	NC
<b>Item 5.</b> Site Visit for Kickoff Meeting	NC	1	NC
<b>Item 6.</b> Installation and Training Site 1 <sup>c</sup>	\$26,855	1	\$26,855
<b>Item 7.</b> Installation and Training Site 2 <sup>c</sup>	\$26,855	1	\$26,855
<b>Item 8.</b> Decomissioning Site 1	\$11,885	1	\$11,885
<b>Item 9.</b> Decomissioning Site 2	\$11,885	1	\$11,885
<b>Item 10.</b> Shipping	\$7,000	1	\$7,000
<b>Item 11.</b> QAG Testing Site 1	\$20,555	1	\$20,555
<b>Item 12.</b> QAG Testing Site 2	\$20,555	1	\$20,555
<b>Item 13.</b> Full Suite of standards (23 Analytes and interfering elements)	\$241	36	\$8,676
<b>Item 14.</b> Annual Maintenance (Includes tube)	\$7,412	1	\$7,412
<b>Item 15.</b> Annual Maintenance Labor (All maintenance including running standards for XRF recalibration)	\$7,990	1	\$7,990
<b>Item 16.</b> Remote Control Package	\$9,500	1	\$9,500
<b>Total</b>			<b>\$413,451</b>

NC = No Charge

Exide, Quemetco or SCAQMD responsible for day to day instrument operation

A 1.5% finance charge is automatically applied to the contract balance once it becomes 30 days or more delinquent.

- a. Rental is for operating time - rent is not charged during set up or during any maintenance events should they occur- Month is defined at 30 da
- b. Lease to own - ownership achieved in 14 months. Alternatively the difference to \$259,000 could be paid in full at any time
- c. Please see site requirements below

**PAYMENT TERMS: Net 30**

**DOWN PAYMENT: Fixed Equipment Costs and first and last months rent at signing**

**\$126,209.00**

**Remaining Payments: Rental and Labor (training, installation billed monthly)**

**Site Requirements**

Infrastructure as necessary including power, compressed air, appropriate sample port, crane and labor to lift instrument into position, and labor for regular instrument operation (e.g. tape changes)